

VALENTINA CASTELLI

curriculum vitae

Dati anagrafici e personali

Nato a LECCO(LC), ITALIA, 12/02/1989

Residente in VIA GRIGNE 1/D - 23808 VERCURAGO(LC)

Cell: +393483891505

Email: valentina.castelli@mail.polimi.it

Cittadinanza: ITALIANA

Istruzione

* 02/10/2013

LAUREA MAGISTRALE IN INGEGNERIA GESTIONALE presso POLITECNICO DI MILANO

Tesi: Developing an assessment tool for online learning education : the iPace experience

Voto 106/110

* August 2013 - August 2013

I have developed a Balanced Scorecard in order to measure performance and costs of Pace University, in New York City, to be insert in my thesis about Online learning and Online University Courses.

During time spent in the University Campus my job was to evaluate the importance of each area of measure of the model for the different stakeholders.

In order to reach this objective I have made interviews with all the major stakeholder for each category of the university population (professors, students, backoffice, management). Interviews have been performed both in person and by phone with 1 or more users. presso Pace University, NEW YORK CITY - STATI UNITI D'AMERICA

* 27/09/2011

LAUREA DI PRIMO LIVELLO IN INGEGNERIA DELLA PRODUZIONE INDUSTRIALE presso POLITECNICO DI MILANO

Tesi: Business Game

Voto 93/110

* 2008

Diploma: Scientifica presso LICEO SCIENTIFICO G. B. GRASSI (LECCO - ITALIA)

Voto 72/100

Esperienze professionali

* September 2015 ad oggi

Atlantic Technologies Spa, MILANO - ITALIA

Settore: Servizi alle imprese, consulenza

CRM Analyst - Salesforce

- Business Analysis

- Design and configuration of the Salesforce solution

- UAT activities management

- Foreign branches rollouts (Germany, France, Spain)

- Train the trainer activities

- Direct relationship with the customer

- Pre Sales Demo for Prospect with Sales Cloud and Salesforce CPQ solutions (Salesforce.com)

Lavoro dipendente - Contratto a tempo indeterminato

* February 2014 - September 2015

Iris Cube Reply, MILANO - ITALIA

Settore: Servizi alle imprese, consulenza

Consultant 2 - Qlikview

- Dashboard for Control Office of Reply Spa

- Dashboard for Cashflow Monitoring

- Dashboard for anti fraud monitoring for Zurich Connect

- Dashboard for data monitoring and collection of Generali Assicurazioni

Lavoro dipendente - Apprendistato

* June 2009 ad oggi

Comune di Vercurago, VERCURAGO (LC) - ITALIA

Settore: Amministrazioni Pubbliche

Consigliere comunale di minoranza

I have been voted for my city twice, since 2009 when I was 19.

I have followed courses for young politicians and I take care about events and activities for young people of my city.

For me is very important to be part of the change and through politic this is possible. My city is really small and, because of this, I am able to be in touch with people that needs help and try and do something for them.

Lavoro dipendente - contratto a tempo determinato

Corsi di formazione

* Marzo 2011 - Maggio 2011

Italian Project Management Academy

LECCO - ITALIA

Conseguimento delle competenze richieste per ottenere la certificazione "Introductory Certificate in Project Management".

Lingue straniere

* INGLESE UK

Scritto: Ottimo - Parlato: Ottimo

2007 First certificate C

* INGLESE USA

Scritto: Ottimo - Parlato: Ottimo

2011 Toeic 850/990

Conoscenze informatiche

* Linguaggi di programmazione

Software: C++ - Grado Conoscenza: sufficiente

* Fogli elettronici

Software: Excel - Grado Conoscenza: buono

* Sistemi di gestione di database

Software: Qlikview - Grado Conoscenza: buono

* Sistemi CAD

Software: Catia, Solid Work - Grado Conoscenza: buono

* Altro

Software: Salesforce (Salesforce Certified Administrator)

Salesforce CPQ Blue Belt Certification - Grado Conoscenza: ottima

Interessi personali

Travelling and discover other culture is one of my biggest hobbies. I also like photography and I have followed different course about it.

Autorizzo il trattamento dei dati personali sopra riportati ai sensi del d.lgs. 196/03